

14th April 2008

Fred,

I wanted to thank you and your team for an outstanding service and fantastic result.

I have been attempting to purchase investment property for some eight years with no success. Much valuable time spent researching, inspections, auctions with no result. Each attempt felt unsure as my efforts were on a part time basis and the risk of making the wrong investment consumed my actions. In conducting my own property research on the internet I kept seeing references to property buyers agents, this led me to research the Agents services. Whilst I considered the service with a level of sceptism, the concept made sense. As a professional buyer in the financial services industry I felt I had to rethink my own buying strategy. As with other investment classes I decided I needed an experienced advisor that could provide me with solid advice, professional sourcing and negotiation services. After a long and detailed search I selected Property Search 4U. After interviewing many other leading agents all with impressive credentials I decided that the customer focused approach (phone manners, responsiveness, professionalism) demonstrated by Fred Haggar was a positive differentiator.

In entering into the arrangement I had an expectation of the level of service I felt I needed but I never expected the degree of effort, depth of knowledge, information and personal attention that Property Search 4U provided. The service delivered surpassed all my expectations. I never imagined I would be the owner of two outstanding properties (I set out to buy only one) in ten weeks from our first meeting. At all times, I felt informed, never pressured and in complete control of the actions. Fred is one of the most professional practitioners I have met including in my own professional life where dealing with external advisors is a regular event. Integrity and trust are two values I believe cannot be compromised in business, Fred demonstrated the later in all his dealings with me and with the real estate market place. I have complete confidence in him and his organisation.

The fees I paid were a great investment, I would have been happy to pay the listed price for the properties as Fred's sourcing and selection processes ensured we secured high quality properties in growth areas but his negotiation skills ensured that we enjoyed significant reductions on the purchase price as well.

Overall, I highly recommend Property Search 4U to any one that is serious about investing in a property and looking for a 5 star experience.



Lou Pagano

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