

From: Mark Wayland [mailto:mark@thelast3feet.com.au]
Sent: Wednesday, January 20, 2010 3:10 PM
To: fhagggar@propertysearch4u.com.au
Subject: Call

Fred Hagggar proved us wrong. And we were thrilled he did.

Our experience with real estate agents, both in buying/selling and in property management left a lot to be desired. Sceptical and cynical would probably describe our attitude. "Professional" was not a word that we had often used in our property dealings.

So when the time came to buy our new family home we weren't looking forward to the experience at all.

We decided that we needed someone "in our corner". Someone that could minimise the advantage that selling agents have over buyers. Someone that we could trust and rely upon.

Fred was a breath of fresh air. His initial enthusiasm, positive attitude and professionalism continued throughout the whole sales period. We were impressed with his knowledge of everything to do with the purchase, from housing construction to renovation processes. But more than anything we appreciated his knowledge and experience of the buying process and insights into the property market.

Everything he said that he was going to do he did and often before the due time. Plus we appreciated his ability to keep us informed the whole time.

Too many real estate agents look at the process as just "buying a property". Fred knows and respects the fact that he was helping us buy "our new home". He gets it.

We have no reservations in recommending Fred and his organisation to help you purchase your new home.

Mark and Margaret Wayland

Mark Wayland
The Last 3 Feet
Small distance, *big difference*

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