

From: Elena Marchetti [mailto:elenam@uow.edu.au]
Sent: Thursday, 1 September 2016 11:26 PM
To: fhaggar@propertysearch4u.com.au
Subject: It's happened!!!

Hi Fred

Five years ago Fred Haggar from PropertySearch4U helped me buy my home in Wombarra NSW, and so it made sense for me to contact him when I was ready to sell it, to get his help to select a real estate agent and determine the market selling price.

As always, Fred's help was invaluable. I was more than happy with the agent I selected - Fred certainly helped me make the right choice there! He provided a break-down of different agents' fees and commissions and helped me determine what attributes I wanted in an agent to sell my home.

Because of the choice I made, I managed to sell my house for the price I wanted and at no point did I feel influenced by the agent to lower my figure - I believe that was because Fred was with me when I interviewed the three agents and he also made me feel confident about the price I wanted.

Fred knows what he is talking about and he will help in making sure that you don't get caught up in the emotion of selling a home, but rather keep a level head.

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