

**From:** David Reed <theretirementadviser@gmail.com>  
**Sent:** Wednesday, 7 March 2018 11:23 AM  
**To:** PS4U FH <fhaggar@propertysearch4u.com.au>  
**Subject:** 13 Bunyala Street, Carss Park NSW

Hi Fred,

We have utilised the services of Fred twice now, for both the buying and selling process of our property in the past two years.

Fred has a high attention to detail, an attribute that is valuable at a time when there is typically a million things to do when relocating homes.

In an industry that is typically fraught with mixed messages and being told what we want to hear, I am now a strong advocate for home buyers and sellers to consider the use of an independent property transaction agent.

This takes the emotion and noise out of the decision making process, whether it's for an investment or your own home. The value in receiving objective information alone far outweighs the price paid.

Fred is a leading expert in his field that has now consistently provided value for us. For the auction bidding he has a variety of tactics so as to minimise the expenses during the process based upon experience and body language of others. These savings comfortably exceeded the fee paid for his services, many times over.

For the sale of our premises, he was involved in every step of the journey. From selecting the real estate agents to interview at our home, to monitoring inspections at the house and communications with the listing agent.

He had a very high accuracy for pricing the sale value, at a time when the panel of real estate agents we interviewed provided a range differential of \$500,000 in expected outcomes.

These insights have provided us with the comfort to make confident decisions.

Fred will typically go above and beyond what is expected so as to ensure that the real estate buying or selling experience is smooth and without additional stress.

Fred is an expert in his field that I have no hesitation in recommending him, and have now done so many times with clients of our own business.

Cheers  
David Reed